GLOSSARY OF TERMS

AAT	Association of Accounting Technicians
ACCA	Association of Chartered Certified Accountants
CAI	Chartered Accountants Ireland (previously ICAI)
CAT	Certified Accounting Technician
СВІ	Chartered Banker Institute
CGQP	Corporate Governance Qualifying Programme
CIM	Chartered Institute of Marketing
CIMA	Chartered Institute of Management Accountants
CIPFA	Chartered Institute of Public Finance & Accountancy
CISI	Chartered Institute of Securities and Investments
CLT	Central Law Training
ICA	International Compliance Association
ICAEW	Institute of Chartered Accountants for England & Wales
ICAS	Institute of Chartered Accountants for Scotland
ILM	Institute of Leadership & Management
loD	Institute of Directors
MBA	Master in Business Administration
TCGI	The Chartered Governance Institute (previously ICSA)
STEP	Society of Trust and Estate Practitioners



TRUST & FIDUCIARY SECTOR QUALIFICATION PATHWAY

This document outlines suggested qualification pathways for the local trust sector. It has been put together by the GTA University Centre in consultation with representatives from business and professional associations within the sector.

This booklet is intended to be used for guidance only and should not be interpreted as a statement of mandatory qualifications for the industry as a whole. The purpose of this document is to enable organisations and their employees to chart a path through the wide range of professional programme qualifications available.

Ongoing training in anti-money laundering, IT and Continuing Professional Development is not specified as it is expected that organisations will provide training in these areas for all staff as and when required. Likewise there are some abbreviations used for example, mention is made of the ICA suite of courses but there are too many to list individually.

Access to the training programmes listed can be sought either by contacting the professional body directly or the GTA University Centre on admin@gta.gg.



trust good faith honesty ethical confidence care diligent

All In The Best Interest Of The Client



Senior Management / Director Middle Management New Entrants Junior Level AAT Professional Diploma in CAT AAT Advanced Diploma in ACCA / CIPFA / ICAEW / CAI / ICAS / CIMA **ACCA** Accounting Accounting Accounting/ **AAT Foundation Finance ACCA Diploma in Accounting** Certificate in Accounting and Business CISI Level 4 International CISI International CLT Level 2 Certificate in CISI Level 6 Certificate in Private CISI Level 7 Chartered Wealth CISI Private Client Advice unit Fund Certificate in Advanced Wealth Certificate in Wealth & Investment **Fund Administration** Client Investment Advice & Manager Qualification Administration / Management Wealth Management CBI/CISI Level 4 Green Finance CLT Advanced Certificate in Fund CLT Diploma in Fund Certificate Administration Administration CISI Level 2 Award in Fundamentals CISI Diploma in Investment CISI Level 3 Global Financial ICA Level 7 Professional Anti-Money Laundering ICA Level 4 Advanced ICA Level 6 Diplomas of Financial Compliance Compliance Postgraduate Diplomas Risk & (AML) Awareness Certificates Services Compliance CISI Level 3 Risk in Financial Services ICA Level 3 Certificates CISI Combating Financial Crime STEP Certificate in **STEP Foundation** TCGI Level 4 IFA Certificate TCGI Level 5 IFA Diploma **TCGI Advanced Certificates TCGI CGQP Foundations Trust** Administration STEP Certificate in International & **STEP Advanced Certificates** STEP Diploma in International STEP Professional Postgraduate MSc Corporate Governance **Trust Management** Trust Management Diploma in Private Wealth Corporate / Graduate CG **Advising** Governance Law degree (LLB) / Masters Law degree (LLM) Law ILM Levels 4/5 CMI Level 3 in CMI Levels 5/6 in CMI Level 2 in CMI Level 7 in Strategic CMI Level 8 in Strategic Certificate and Diploma in **Team Leading** First Line Management Management & Leadership Management & Leadership Direction and Leadership Leadership & Leadership and Management Management MBA IoD Company Direction ILM Level 2 in ILM Level 3 in Programme Leadership & Team Skills Leadership & Management MSc Corporate Governance/ **Grad ICSA** CIM Level 7 Postgraduate CIM Level 4 Certificate in CIM Level 6 Diploma in CIM Level 3 Foundation Diploma in **Sales & Marketing Professional Marketing Professional Marketing** Certificate in Marketing **Professional Marketing**